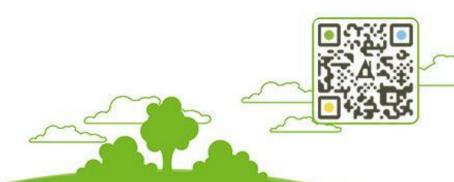


## About us

## Company profile Sadyba Centr





## History

## Stages of development

- 1998 The commencement of the activity. Seeds and pesticides trade in wholesale markets.
- 2006 Establishment of the company "Badvasy." Expansion of the assortment. Work on direct contracts with manufacturers. Entering the national level of distribution.
- **2010** The leader in the market of small packing of pesticides.
- 2012 Own production of packaged seeds. Launch of the "Sadyba Centr" trademark in the market.



- 2015 The market entry of the "Tradytsia" trademark. Tpaduuis
- 2018 Creation of an online store, "Vse roste." Vse Roste



- **2019** Consolidation of the market leader status (over 300 million in sales)
- **2020** Decision on the allocation of business production of packaged seeds in the "Sadyba Center" company.
- 2022 Packaging rebranding launched.





### About us

#### Season of 2020-2024

Assortment of the packaged seeds – about 2,000 items

- Food crops
  - Vegetables
  - Green crops
  - Spice crops
- Flowers
- Green manures and forage crops
- Lawns/grass mixtures and ornamental grasses

Quantity sold- 18,000 pieces. Packages. 1200 partners in Ukraine

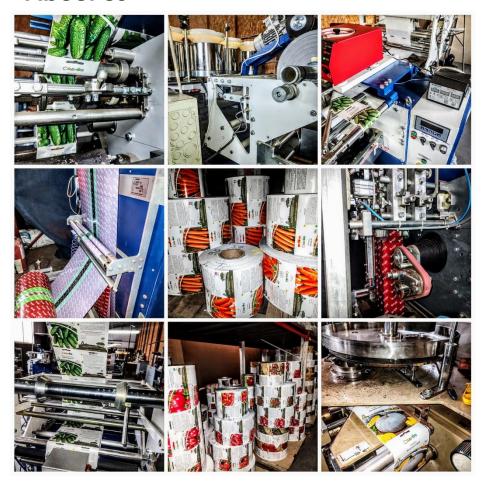
Regional service of managers
Product-technological support
Sales service







#### About us



### **Production capacity**

9 packing lines (automatic and semiautomatic devices)
Production capacity – up to 14-15 million packages per year
Packaging: 5 standard package sizes, a microcapsule, a sack.
Packaging material: triplex, laminate, and polypropylene

#### **Efficient logistics**

Optimized availability of goods in stock for delivery 17,000 delivery requests completed The maximum delivery time is 48 hours



## Product quality system

Original and certified raw material only Laboratory quality control of raw materials and production batches



## Our suppliers















































## New company logo



#### **Combines several metaphors:**

In the writing – farmstead, backyard, estate, garden
In the graphic image – the place of residence of people – house, cottage, dwelling, apartment
In the colors – natural symbols – soil, sunlight, flora, water

#### Features:

The legible font that matches modern tendencies

Not anachronistic and at the same time not radically avant-garde – positively perceived by any consumer Soft and warm colors. Simple rectangular shape

Conciseness and simplicity in one Ukrainian word

Includes original graphic symbol – a stylized letter "A"

Graphically attractive in monochrome and goes well with any background







## New slogan

# щоб в хаті та коло хати

Emotionally perceived as a slogan with a sincere wish for well-being and prosperity.

Associatively speaks about the generous table in the house, full pantry, harvest, and order around the house.

Refers to the poem "A cherry orchard by the dwelling" by Taras Shevchenko – a poetic symbol of the everlasting values of the Ukrainian nation.

The logo and slogan are used both separately and in a composition





soil



CMYK 0/0/40/83 RGB 78/75/56 Pantone 7771 sun



CMYK 0/10/80/0 RGB 249/219/79 Pantone 114 plants

CMYK 59/0/100/0 RGB 141/186/56 Pantone 368 water

CMYK 57/0/0/0 RGB 139/194/230 Pantone 297





## Introduction of a new package design

### Why the new package design is being developed

- ✔ Rebranding, change of logo, and corporate style
- ✓ Competition "on the shelf"
- ✓ Increase in consumer demand for attractiveness, convenience, clarity, and content

### What do we want to change in a design

- Essentials only, nothing superfluous
- ✓ The image corresponds to a specific variety/hybrid.
- ✔ Photo in natural colors emphasizes the primary value of the purchase the expected harvest and beauty of the flowers.
- ✓ The composition underlines that there will be a result in your garden, yard, or flowerbed.
- ✓ Abandonment of the text in the Russian language.
- Providing basic recommendations for sowing and growing.
- ✓ Increase of the font size, readability. Avoid small and unnoticeable elements.

### When and how the new design will be implanted

- As much as possible, packaging with a new design will not intersect nomenclature with the old design. Until complete withdrawal of the old design from the market.
- ✓ According to our plan, it will possibly appear during the 1<sup>st</sup> half of 2022. 100 nomenclature positions with a new design.
  - During the second half of 2022 300
  - By the end of 2024

We consider the fact of formed consumer confidence in "Sadyba Center" and "Tradytsia." Thus, the process should be gradual.

- ✓ Simultaneously, the gradual appearance of a new design will enhance the impression of a broader range
- ✓ Additionally, it's crucial to study the perception of the new design by consumers





## Introduction of a new package design



We cooperate with widely acknowledged leaders in the area of seed production, processing, and selective breeding industry.

We strive to become the leaders in our country - Ukraine, having an adamant focus on the best international practices only.

We appreciate all our business partners with whom together we set a bar for the highest quality seeds in Ukraine.

SADYBA seeds are a high-quality standard, which is validated by the trust of our numerous customers and long-term partnerships with our reputable suppliers of raw materials.

We are open to new prospects and horizons and, thus are constantly looking for new business directions and partners with whom we will be happy to provide the Ukrainian market with our products.



